

# Primary Care APM Work Group

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PILOT DESIGN AND IMPLEMENTATION

May 4, 2018  
CRANSTON, RI



# Agenda

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1. Welcome and Introductions
2. Proposed Approach to Primary Care APM Implementation
3. Phase 1: Preliminary Implementation
4. Phase 2: Expanded Multi-Payer Pilot
5. Timeline and Next Steps
6. Public Comment

# Proposed Approach to Primary Care APM Implementation

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**Phase 1:** Plans and providers implement primary care capitation on an “as feasible” basis to test and refine operations (e.g., payment systems, reporting).



**Phase 2:** Expanded multi-payer pilot designed to evaluate the impact of the APM. Anticipated participation by commercial, Medicare, and Medicaid payers with an aligned group of practices.



**Phase 3:** Based on pilot results, expand to additional practices.



# Proposed Approach to Primary Care APM Implementation: Principles

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The Primary Care APM Pilot should:

1. adopt the OHIC Consensus Model principles to the extent possible;
2. maximize payer participation in order to have a ‘critical mass’ of patients under a capitation contract in participating practices;
3. complement Rhode Island’s PCMH and TCOC strategies;
4. prioritize sustainability of primary care and scalability so that it will support expansion to additional payers and practices of all sizes over time; and
5. encourage participants to share decisions made and lessons learned.

# Phase 1: Preliminary Implementation

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The goal of the Phase 1 pilot is to **test and refine the payer and provider operations** necessary to implement primary care capitation.

Phase 1 will be one year (or less) in duration to inform and support Phase 2.

- *Question: OHIC has convened a new pediatric working group for primary care APMs. Should we wait to include pediatric populations while the working group develops the model?*

# Phase 1: Preliminary Implementation

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Payers and providers will:

- establish primary care capitation contracts by October 1, 2018, commit to an implementation timeline, and share progress against that timeline with OHIC;
- share contract terms with OHIC (excluding payment amounts), and consider sharing contract terms with work group participants to support collaborative learning; and
- report back to OHIC about successes and challenges of implementation, making recommendations for changes or additions to the Consensus Model.

# Phase 1: Preliminary Implementation

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OHIC will:

- facilitate payer participation
- convene the Primary Care APM Work Group to consider issues relevant to the preliminary implementation:
  - Evaluation metrics for Phase 1
  - Provider-plan cost-sharing reconciliation expectations, including reporting
  - Special handling of MAT patients
- support additional primary care APM model development in three areas:
  - Pediatrics (new OHIC work group)
  - Future plan design and patient cost-sharing rules
  - Integrated behavioral health care
- facilitate the identification of practices to facilitate multi-payer alignment
- convene plans and practices periodically to discuss progress and lessons learned

# Phase 2: Expanded Multi-Payer Pilot

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The goal of Phase 2 is to **test the impact of a primary care APM on outcomes** that are relevant to patients, providers, and payers.

Phase 2 will involve:

- coordinated efforts of multiple payers to include all lines of business so that participating providers have a critical mass of patients under the new payment model
- a clear evaluation plan developed prior to Phase 2 commencement
- a duration of approximately two years



# Phase 2: Expanded Multi-Payer Pilot

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## Payers will:

- make the arrangements necessary to have all lines of business participating (commercial fully- and self-insured, Medicare Advantage, Medicaid Managed Care).

## Providers will:

- commit to entering into capitation contracts with ‘any willing payer.’

# Phase 2: Expanded Multi-Payer Pilot

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## OHIC will:

- seek the participation of Medicare FFS in the multi-payer pilot
- engage the Medicaid program
- convene the Work Group to address any policy issues identified during Phase 1
- obtain an evaluator to formally assess the pilot
  - The evaluation design will be informed by input from all participating parties
- engage all participants to consider Phase 3 expansion

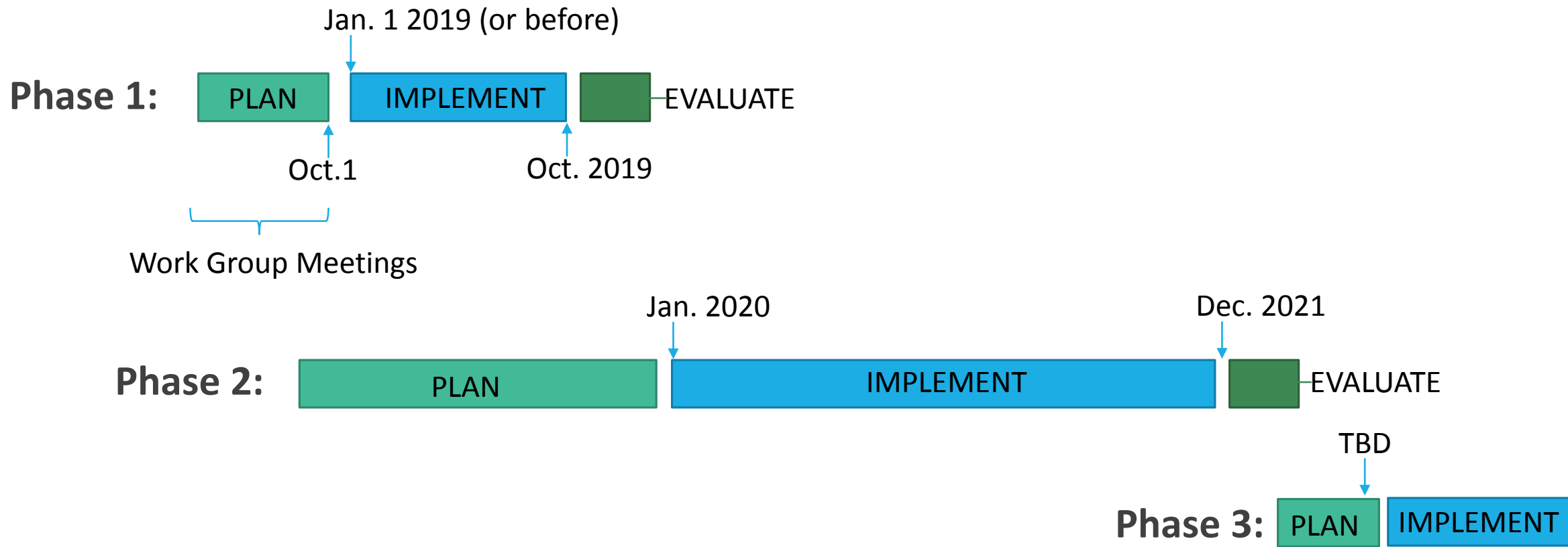
# Feedback from Practices: Alignment with CPC+

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- We have heard from a CPC+ participant that it strongly prefers the ‘blended’ (FFS + capitation) approach.
- They believe the blended approach mitigates risk and improves the incentives to preserve patient access.
- The consensus model provides that individual insurers and providers may agree to develop blended models on a case-by-case basis.
  - *Are payers willing and able to administer capitation and blended models for Phase 1? For Phase 2?*

# Timeline and Next Steps

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# Topics for Work Group Meetings

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1. Issues relevant to the preliminary implementation (this spring/summer):
  - Evaluation metrics for Phase 1 (+/- Phase 2)
  - Provider-plan cost-sharing reconciliation expectations, including reporting
  - Special handling of MAT patients
2. Additional primary care APM model development (longer term):
  - Pediatrics (new OHIC work group)
  - Future plan design and patient cost-sharing rules
  - Integrated behavioral health care

# Next steps: who does what?

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1. OHIC will schedule the work group meetings
  - To the extent possible, the Primary Care APM meetings will be coordinated with the pediatric workgroup meetings.
2. Payers and providers will continue contract discussions
  - As interested/participating practices are identified, OHIC can help coordinate between payers where possible.
  - Payers will update OHIC on timeline for implementation.

# Public Comment

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